

Sponsored by

**automechanika**

[www.automechanika.com](http://www.automechanika.com)



powered by:

**automechanika**  
MOSCOW

27 – 30 Aug. 2012

MIMS powered by  
Automechanika Moscow

[www.automechanika.ru](http://www.automechanika.ru)

---

**automechanika**

11 – 16 Sept. 2012

Automechanika

[www.automechanika.com](http://www.automechanika.com)

---

**automechanika**  
SHANGHAI

11 – 14 Dec. 2012

Automechanika Shanghai

[www.messefrankfurt.com.hk](http://www.messefrankfurt.com.hk)

## Russian LCV market continued to shrink in July

20.08.2012 / Avtostat

14,596 light commercial vehicles have been sold in Russia in July. This amount is 5% less than last year's figure. The LCV market in the country has been showing a falling tendency for the last couple of months.

When the figures are examined closely, it's evident that the actual shrinkage has been experienced in the local brands (-12.7%). The foreign brand LCV sales, on the other hand, has increased by 15.5%.

GAZ has once more become the leader of the market in July (7623 vehicles, -9.4%), followed by UAZ in the second place with 2010 vehicles (-13%). Volkswagen has become the most popular foreign brand with 1096 vehicles (+46.1%). VW was followed by Ford (959 vehicles, +15.5%) and Peugeot (852 vehicles, +26.4%).

## Vnesheconombank has issued a credit of 870 million rubles credit to Sollers-Busan

20.08.2012 / Vedemosti

Russian Vnesheconombank (VEB) has issued a five-year term loan of 870 million rubles to Sollers-Busan partnership. Sollers-Busan had been established by Russian Sollers and Japanese Mitsui & Co. in order to manufacture Toyota Land Cruiser Prado in Vladivostok. The partnership is planning to manufacture an annual number of 25,000 Toyota vehicles in the Russian Far-East. A Sollers executive has told Vedemosti that the factory will start production in the region by the end of 2012. At the first phase of the project, SKD method will be used in production. However, the executives have stated that negotiations are currently being made with component manufacturers in order to localise the production in future.

## 216,000 automobiles have been manufactured in St. Petersburg within the first seven months

17.08.2012 / Auto-Dealer-SPb

According to Auto-Dealer-SPb data, the car factories established in St. Petersburg have manufactured a total number of 215,600 automobiles in January-July period. This figure is equivalent to an 83% increase in production in comparison with the same period of the previous year. On a monthly basis; Toyota, GM, Nissan and Hyundai have manufactured a total number of 33,400 automobiles in July-only (+84%). It must be remembered that due to summer holidays, the factory missed a few working days in July.

The automobile brands and models manufactured in St. Petersburg are as follows; Chevrolet Cruze, Opel Astra, Nissan Teana, Nissan X-Trail, Nissan Murano, Infiniti FX, Infiniti M, Toyota Camry, Hyundai Solaris and KIA Rio.

## **The number of automobiles manufactured in Russia this year has gone over 1,000,000**

16.08.2012 / Rosstat

According to Russian Statistical Institute: Rosstat data, 1.1 million automobiles have been manufactured in the country during the first seven months of 2012 (+17.5%). The number of automobiles manufactured in July-only is 146,000 (+11.9%). The increase observed in production in comparison with the previous year has mainly been achieved thanks to the performance of the foreign brands.

As usual, AvtoVAZ has become the leader of Russian automotive in July (47,335 vehicles). However, the production of AvtoVAZ has declined by 3.8% in comparison with the same period of the previous year. The transition of one of the foreign manufacturers PSMA Rus to CKD method in production was one of the remarkable developments in Russian automotive during the previous month.

On the other hand, the truck production in the country has been on the decline for the last two months. 114,000 trucks have been manufactured within January-July period (+2.2%). The number of trucks manufactured in July-only: 16,100 (-7.9%). The biggest truck manufacturer of Russia: KamAZ has produced over 4000 vehicles during the previous month (-10%). The production of the 5000th Transit by Ford-Sollers partnership in Elabuga since the beginning of 2012.

29,700 buses have been manufactured in Russia within the first seven months of 2012 (+48.6%). The number of buses manufactured in July-only is 4500 (+33.4%).

## **KamAZ is evaluating the investment opportunities in Turkey**

14.08.2012 / Vedemosti

Russian truck manufacturer KamAZ has announced that there are ongoing negotiations with the Turkish company Katmerciler regarding cooperation. The parties are evaluating the cooperation opportunities on truck production in Turkey. Accordingly, while KamAZ supplies the chassis', Katmerciler will manufacture the bodyworks. The end-product will be branded as KamAZ.

On the other hand, KamAZ has made a profit of 2187 billion rubles in January-July period. The company had declared a net loss of 285.398 million rubles by the end of the same period of the previous year. During the same period, the Russian manufacturer managed to multiply its profit on sales by fourteen, in comparison with the previous year: 3473 billion rubles. KamAZ has sold 19,908 trucks within the first six months of the year (+21.8%).

As one may remember, previously the Russian light commercial vehicles manufacturer GAZ had signed a production agreement with Mersa of Turkey.

## **The import/export ratio in Russian automotive has reached 10**

09.08.2012 / RBK

According to Russian Federation Customs Agency data, the number of automobiles imported to the country in January-July period of 2012 has increased by 17.6%, reaching 522,400 vehicles. The total value of automobiles imported to the country has been calculated as \$10,387,000,000.

The number of trucks imported to Russia in January-July period has increased by 40%, reaching 55,200 vehicles. The total value of the vehicles adds up to \$1,712,300,000.

On the other hand, the automobile exports of Russia have doubled by the end of the first two-quarters of the year, with 52,300 vehicles. The total value of the exported automobiles is \$449,700,000. The number truck exports in the same period has also increased by 60%: 8500 vehicles (\$236,200,000).

## **Coskunuz will supply Ford Sollers Plant in Tatarstan**

07.08.2012 / OIB Russia

Ford Sollers the joint venture between Ford Motor Company and Sollers has nominated Coskunuz Holdings as their exclusive supplier for large and medium size stamped parts in the Tartastan Republic of the Russian Federation. Coskunuz was also selected as a die producer.

Coskunuz is one of the largest Turkish automotive supplier in the area of exterior stamping. Coskunuz is a supplier to Ford Otosan, Renault, and Fiat in Turkey. Production in Russia will be their first international expansion.

## **Russia is reducing the tariff rate implemented on high-priced automobiles below 15%**

06.08.2012 / Vedemosti

Following the admittance to the World Trade Organisation (WTO), Russia is making preparations to pull down the tariff rate implemented on automobiles with high power engines below 15%. As is known, the country will become a full member of WTO as from 23.08.2012 and the tariff rate implemented on imported new vehicles will primarily be reduced to 25% and thereafter gradually further down until 2019.

The tariff rate implemented on less than 3 years old automobiles with engine volumes above 2.8lt and SUVs with engine volumes between 3.5 and 4.2lt will be pulled down to 12.5% until 2019. The rate will be 10% for SUVs with engine volumes above 4.2lt.

The experts share the view that the aforementioned deductions on tariff rates will not have a negative effect on the industry due to almost non-existent production of cars with engine volumes above in Russia and the current low number of imports on that segment.

## **Russian Ministry of Industry and Commerce intends to speed up the localisation process in truck production**

07.08.2012 / Vedemosti

Russian Ministry of Industry and Commerce is willing to accelerate the localisation process in truck production. According to the statement made by the ministry executives, the government is currently working on an act, which would make the manufacturers, who are able to localise 45% of their cabin production, exempt from the renewal tax which was brought into force recently.

The renewal tax, which is due to be collected from the 1st of September onwards, will start from 150,000 rubles for commercial vehicles, going upwards depending on the age and the size of the vehicle. For instance, the amount of the renewal tax to be paid for a new truck in between 12 and 20 tonnes is estimated to be 271,500 rubles. The prices of foreign brand vehicles in this segment are anywhere in between 1.5 and 2 million rubles.

Mercedes-Benz, Renault, Volvo and Scania are the companies who manufacture trucks within the frame of the Industrial Assembly Regime in Russia. An executive from the ministry has stated that their primary objective is to encourage Volvo Vostok -who has been manufacturing Volvo and Renault trucks in Kaluga since 2009- and Mercedes-Benz Truck Vostok -established in Tatarstan- for localisation.

According to ASM data, Volvo Vostok has manufactured 3049 trucks during the first half of 2012. On the other hand, 941 vehicles have been manufactured in Mercedes-Benz Truck Vostok during the same period. Volvo executives has stated that although the factory is currently importing the cabins, the aim is to increase the localisation rate to 30%. Mercedes-Benz also uses import cabins in the trucks it manufactures in Russia.

On the other hand, it should be remembered that KamAZ is planning to manufacture Daimler cabins in order to use in its trucks. The company will start the assembly of the components -arriving ready to be assembled from Stuttgart- in Russia, from September 2012 onwards. According to the plans of KamAZ, welding and press procedures will be carried out in Russia as from 2013 and 2014-2015 respectively.

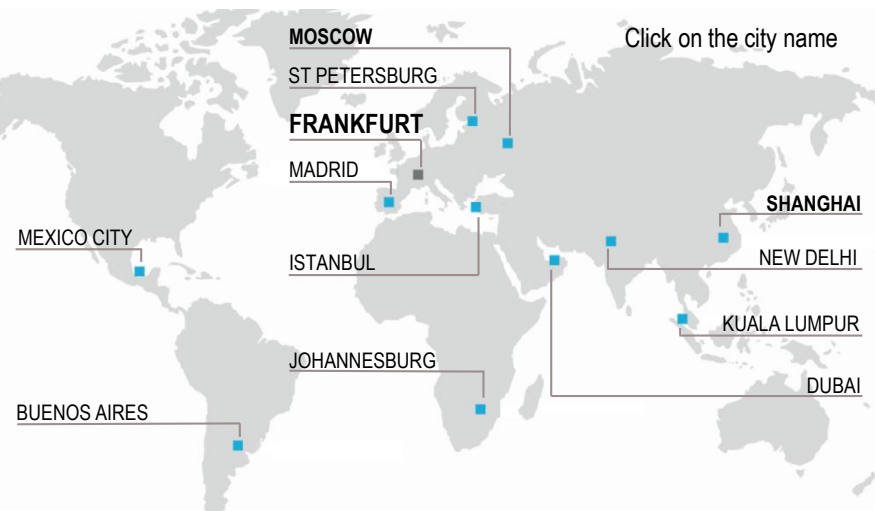
Please see the next page

# Automechanika - meeting place for the automobile sector

automechanika

The Automechanika is the leading international meeting place for the automobile sector. As the world's biggest trade fair for the automotive aftermarket, the Automechanika spotlights innovations and solutions in the fields of parts, systems, tuning, workshop equipment, bodywork & paintwork, car wash, IT & management and the latest automobile services.

The Automechanika is one of the most successful trade fair brands of Messe Frankfurt and has a worldwide presence. With a network of 12 events in 11 countries, we offer exhibitors access to new markets and bring them into contact with new national and regional visitor groups.



powered by:

automechanika  
MOSCOW

**27-30 August, Moscow.**

International Trade Exhibition of  
Automotive Parts & Car  
Maintenance Equipment

- Over **40,000 square meters** dedicated to the motor industry
- Over **1 000 exhibitors** including world leading brands **from 34 countries**
- National collective stands from Germany, Italy, Spain, France, Serbia, Slovenia, Turkey, Belarus, South Korea, China, and Taiwan
- Over **34,000 trade visitors** from around the world
- 3rd International Automotive Industry and Autocomponents Market in Russia Forum, organized in partnership with the Association of European Businesses in the Russian Federation (AEB)

automechanika

**11-16 September 2012, Frankfurt.**

The World's Leading Trade Fair for  
the Automotive Industry

Around **155,000 visitors from 181 countries** attended the last Automechanika in Frankfurt from 14 to 19 September 2010 – a record because never before in the history of Messe Frankfurt have so many different nations been represented at a single fair or exhibition in Frankfurt. Altogether, **4,400 exhibitors from 76 countries** presented their latest trends and developments for the automotive aftermarket and supply industry on **more than 305,000 square metres of exhibition space**. Frankfurt Fair and Exhibition Centre will also be fully occupied at the coming Automechanika from 11 to 16 September 2012.

automechanika

SHANGHAI

**11-14 December 2012, Shanghai.**

The world's second biggest Automechanika fair is jointly organized by Messe Frankfurt Shanghai Co Ltd and the China National Automotive Industry International Corporation (CNAICO). The 2011 show took place from December 7 to 10 with more than 3,600 exhibitors from 36 countries, including first time exhibitors from Austria and the Philippines. The exhibitors displayed their products on 160,000 square metres of exhibition space. The show's three main product groups were parts & components, repair & maintenance as well as accessories & tuning.