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Press-release

15 January 2015

Year 2014 ends with 10% car market decrease

- Sales of new passenger cars and LCVs in Russia increased by **2,4%** in **December 2014**
- Among the top ten bestselling models so far, ten models are locally produced

In **December 2014**, sales of new cars and light commercial vehicles in Russia increased by **2,4%** compared with **December 2013** or by 6 346 sold units, and amounted to **270, 653** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

In **2014** new car and LCV sales declined by **10,3%** or 286 143 units in comparison to the same period of the previous year. This year **2,491,404** cars have been sold.

All **top ten bestselling models** of passenger cars are produced in Russia.

Joerg Schreiber, Chairman of the **AEB Automobile Manufacturers Committee** commented:

“2014 ended with a strong finish, but with a cumulative volume loss of 10% remains a disappointing year for the Russian car market. In the face of the looming recession, expectations for 2015 are even lower: Our forecast for the total market of PC and LCV next year is 1,89 million units, equivalent to a 24% contraction of the market on a year-on-year basis”.

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Attachments:

1. New car/LCV sales in Russia by brands for December 2014/2013 and January - December 2014/2013
2. New car/LCV sales in Russia by groups for December 2014/2013 and January - December 2014/2013
3. 25 best sold models of cars in Russia for December 2014/2013 and January – December 2014/2013

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NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR DECEMBER 2014/2013 AND JANUARY – DECEMBER 2014/2013¹

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results.

| BRAND | December | | | January -December | | |
|---------------------|----------|--------|------|-------------------|---------|------|
| | 2014 | 2013 | YoY | 2014 | 2013 | YoY |
| Lada | 35,315 | 38,948 | -9% | 387,307 | 456,309 | -15% |
| KIA | 20,200 | 16,024 | 26% | 195,691 | 198,018 | -1% |
| Nissan* | 20,131 | 17,540 | 15% | 162,010 | 146,319 | 11% |
| Renault* | 19,263 | 18,884 | 2% | 194,531 | 210,099 | -7% |
| Toyota* | 17,536 | 14,742 | 19% | 161,954 | 154,812 | 5% |
| Hyundai* | 15,235 | 14,171 | 8% | 179,631 | 181,153 | -1% |
| VW | 13,871 | 13,548 | 2% | 128,071 | 156,247 | -18% |
| Chevrolet | 13,488 | 18,755 | -28% | 123,175 | 174,649 | -29% |
| Mitsubishi | 12,702 | 8,429 | 51% | 80,134 | 78,747 | 2% |
| Ford* | 9,159 | 12,376 | -26% | 65,966 | 106,734 | -38% |
| GAZ LCV* | 7,916 | 7,381 | 7% | 69,388 | 82,395 | -16% |
| UAZ* | 7,221 | 6,436 | 12% | 49,844 | 51,624 | -3% |
| Mazda | 7,049 | 4,372 | 61% | 50,716 | 43,179 | 17% |
| Opel | 6,834 | 8,827 | -23% | 64,985 | 81,421 | -20% |
| Škoda | 6,214 | 8,513 | -27% | 84,437 | 87,456 | -3% |
| Datsun | 5,104 | - | - | 11,414 | - | - |
| Mercedes-Benz | 4,210 | 4,165 | 1% | 49,165 | 44,376 | 11% |
| Lifan | 3,866 | 3,182 | 21% | 23,619 | 27,467 | -14% |
| BMW | 3,577 | 4,183 | -14% | 35,504 | 42,071 | -16% |
| Audi | 2,983 | 2,585 | 15% | 34,014 | 36,150 | -6% |
| Chery | 2,920 | 2,101 | 39% | 18,139 | 19,855 | -9% |
| Mercedes-Benz Vans* | 2,914 | 800 | 264% | 11,020 | 5,247 | 110% |
| Geely | 2,706 | 3,003 | -10% | 18,828 | 27,263 | -31% |
| Subaru | 2,634 | 1,654 | 59% | 17,557 | 16,831 | 4% |
| Suzuki | 2,593 | 2,148 | 21% | 19,931 | 27,724 | -28% |
| SsangYong | 2,411 | 3,268 | -26% | 25,010 | 34,055 | -27% |
| Daewoo | 2,340 | 6,196 | -62% | 37,695 | 60,829 | -38% |
| Citroën* | 2,337 | 2,543 | -8% | 20,075 | 28,961 | -31% |
| Peugeot* | 2,122 | 2,745 | -23% | 21,102 | 33,862 | -38% |
| Honda | 2,085 | 3,065 | -32% | 20,655 | 25,741 | -20% |
| Land Rover | 2,070 | 2,221 | -7% | 21,148 | 21,030 | 1% |

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| | | | | | | |
|----------------|----------------|----------------|-------------|------------------|------------------|---------------|
| Infiniti | 1,591 | 944 | 69% | 8,983 | 8,677 | 4% |
| Lexus | 1,488 | 1,474 | 1% | 19,149 | 15,768 | 21% |
| Volvo | 1,457 | 1,601 | -9% | 15,421 | 15,017 | 3% |
| FIAT* | 1,311 | 874 | 50% | 8,102 | 8,001 | 1% |
| VW vans* | 1,189 | 1,735 | -31% | 12,612 | 15,915 | -21% |
| Jeep | 1,054 | 769 | 37% | 8,221 | 5,250 | 57% |
| Great Wall | 887 | 1,914 | -54% | 15,005 | 19,954 | -25% |
| Porsche | 677 | 408 | 66% | 4,707 | 3,790 | 24% |
| Brilliance**** | 305 | - | - | 955 | - | - |
| Acura** | 287 | - | - | 1,106 | - | - |
| Haima | 229 | 75 | 205% | 1,009 | 401 | 152% |
| MINI | 212 | 284 | -25% | 1,750 | 2,800 | -38% |
| Isuzu* | 188 | 17 | 1006% | 766 | 213 | 260% |
| Cadillac | 157 | 129 | 22% | 1,324 | 1,513 | -12% |
| SEAT | 155 | 154 | 1% | 1,641 | 3,375 | -51% |
| Changan | 148 | - | - | 1,144 | - | - |
| Jaguar | 123 | 157 | -22% | 1,628 | 1,710 | -5% |
| BAW* | 66 | 122 | -46% | 1,082 | 1,594 | -32% |
| smart | 40 | 18 | 122% | 368 | 193 | 91% |
| JAC***** | 40 | - | - | 424 | - | - |
| Chrysler | 23 | 8 | 188% | 130 | 159 | -18% |
| Alfa Romeo | 15 | - | - | 96 | - | - |
| Luxgen | 5 | 35 | -86% | 86 | 62 | 39% |
| ZAZ | 0 | 220 | - | 481 | 3,260 | -85% |
| Foton* | 0 | 0 | - | 63 | 6 | 950% |
| TagAZ* | n/a | 12 | - | 129 | 371 | -65% |
| BYD | 0 | 1 | - | 5 | 106 | -95% |
| Vortex | n/a | 0 | - | 0 | 1,005 | - |
| FAW | n/a | 472 | - | 2,164 | 4,838 | -55% |
| Bogdan | - | 61 | - | 92 | 2,055 | -96% |
| Dodge | 0 | 4 | - | 26 | 192 | -86% |
| Izh | 0 | 14 | - | 19 | 698 | -97% |
| Total | 270,653 | 264,307 | 2.4% | 2,491,404 | 2,777,547 | -10.3% |

1. LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

** Acura sales in Russia are done via Honda Motor RUS LLC from April 2014.

*** Sales of Bogdan were stopped by Technoproject, LLC in 2014.

**** Brilliance sales in Russia are done via Brilliance Motor Ltd. from April 2014.

***** JAC sales in Russia are done via Bogdan-Avto RUS from April 2014.

***** Datsun sales in Russia are done via Nissan Manufacturing RUS LLC starting from September 2014.

***** Sales of Dodge were stopped by Chrysler RUS CJSC in July 2014.

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Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results.

| Brand / Group | December | | | | | | January-December | | | | | |
|------------------------|----------|------|-------|--------|--------|--------|------------------|------|-------|---------|---------|--------|
| | % Share | | | Volume | | | % Share | | | Volume | | |
| | 2014 | 2013 | YOY | 2014 | 2013 | YoY | 2014 | 2013 | YOY | 2014 | 2013 | YoY |
| AVTOVAZ-RENAULT-NISSAN | 30.1 | 28.9 | 1.2 | 81,404 | 76,316 | 6.7% | 30.7 | 29.6 | 1.1 | 764,245 | 821,404 | -7.0% |
| AVTOVAZ | 13.0 | 14.7 | (1.7) | 35,315 | 38,948 | -9.3% | 15.5 | 16.4 | (0.9) | 387,307 | 456,309 | -15.1% |
| RENAULT | 7.1 | 7.1 | 0.0 | 19,263 | 18,884 | 2.0% | 7.8 | 7.6 | 0.2 | 194,531 | 210,099 | -7.4% |
| NISSAN | 7.4 | 6.6 | 0.8 | 20,131 | 17,540 | 14.8% | 6.5 | 5.3 | 1.2 | 162,010 | 146,319 | 10.7% |
| INFINITI | 0.6 | 0.4 | 0.2 | 1,591 | 944 | 68.5% | 0.4 | 0.3 | 0.1 | 8,983 | 8,677 | 3.5% |
| Datsun | 1.9 | - | - | 5,104 | - | - | 0.5 | - | - | 11,414 | - | - |
| VW Group | 9.0 | 10.0 | (1.0) | 24,412 | 26,535 | -8.0% | 10.5 | 10.8 | (0.3) | 260,775 | 299,143 | -12.8% |
| VOLKSWAGEN cars | 5.1 | 5.1 | 0.0 | 13,871 | 13,548 | 2.4% | 5.1 | 5.6 | (0.5) | 128,071 | 156,247 | -18.0% |
| VOLKSWAGEN vans | 0.4 | 0.7 | (0.3) | 1,189 | 1,735 | -31.5% | 0.5 | 0.6 | (0.1) | 12,612 | 15,915 | -20.8% |
| AUDI | 1.1 | 1.0 | 0.0 | 2,983 | 2,585 | 15.4% | 1.4 | 1.3 | 0.1 | 34,014 | 36,150 | -5.9% |
| SEAT | 0.1 | 0.1 | 0.0 | 155 | 154 | 0.6% | 0.1 | 0.1 | 0.0 | 1,641 | 3,375 | -51.4% |
| ŠKODA | 2.3 | 3.2 | (0.9) | 6,214 | 8,513 | -27.0% | 3.4 | 3.1 | 0.3 | 84,437 | 87,456 | -3.5% |
| GM Group | 7.6 | 10.5 | (2.9) | 20,479 | 27,711 | -26.1% | 7.6 | 9.3 | (1.7) | 189,484 | 257,583 | -26.4% |
| OPEL | 2.5 | 3.3 | (0.8) | 6,834 | 8,827 | -22.6% | 2.6 | 2.9 | (0.3) | 64,985 | 81,421 | -20.2% |
| CHEVROLET | 5.0 | 7.1 | (2.1) | 13,488 | 18,755 | -28.1% | 4.9 | 6.3 | (1.4) | 123,175 | 174,649 | -29.5% |
| CADILLAC | 0.1 | 0.0 | 0.1 | 157 | 129 | 21.7% | 0.1 | 0.1 | 0.0 | 1,324 | 1,513 | -12.5% |
| KIA | 7.5 | 6.1 | 1.4 | 20,200 | 16,024 | 26.1% | 7.9 | 7.1 | 0.8 | 195,691 | 198,018 | -1.2% |
| TOYOTA Group | 7.0 | 6.1 | 0.9 | 19,024 | 16,216 | 17.3% | 7.3 | 6.1 | 1.2 | 181,103 | 170,580 | 6.2% |
| TOYOTA | 6.5 | 5.6 | 0.9 | 17,536 | 14,742 | 19.0% | 6.5 | 5.6 | 0.9 | 161,954 | 154,812 | 4.6% |
| LEXUS | 0.5 | 0.6 | (0.1) | 1,488 | 1,474 | 0.9% | 0.8 | 0.6 | 0.2 | 19,149 | 15,768 | 21.4% |
| HYUNDAI | 5.6 | 5.4 | 0.2 | 15,235 | 14,171 | 7.5% | 7.2 | 6.5 | 0.7 | 179,631 | 181,153 | -0.8% |
| MITSUBISHI | 4.7 | 3.2 | 1.5 | 12,702 | 8,429 | 50.7% | 3.2 | 2.8 | 0.4 | 80,134 | 78,747 | 1.8% |
| FORD | 3.4 | 4.7 | (1.3) | 9,159 | 12,376 | -26.0% | 2.6 | 3.8 | (1.2) | 65,966 | 106,734 | -38.2% |
| GAZ LCV | 2.9 | 2.8 | 0.1 | 7,916 | 7,381 | 7.2% | 2.8 | 3.0 | (0.2) | 69,388 | 82,395 | -15.8% |
| UAZ | 2.7 | 2.4 | 0.3 | 7,221 | 6,436 | 12.2% | 2.0 | 1.9 | 0.1 | 49,844 | 51,624 | -3.4% |
| MERCEDES-BENZ | 2.6 | 1.9 | 0.7 | 7,164 | 4,983 | 43.8% | 2.4 | 1.8 | 0.6 | 60,553 | 49,816 | 21.6% |
| MERCEDES-BENZ cars | 1.6 | 1.6 | 0.0 | 4,210 | 4,165 | 1.1% | 2.0 | 1.6 | 0.4 | 49,165 | 44,376 | 10.8% |
| MERCEDES-BENZ vans | 1.1 | 0.3 | 0.8 | 2,914 | 800 | 264.3% | 0.4 | 0.2 | 0.2 | 11,020 | 5,247 | 110.0% |
| smart | 0.0 | 0.0 | 0.0 | 40 | 18 | 122.2% | 0.0 | 0.0 | 0.0 | 368 | 193 | 90.7% |
| MAZDA | 2.6 | 1.7 | 0.9 | 7,049 | 4,372 | 61.2% | 2.0 | 1.6 | 0.4 | 50,716 | 43,179 | 17.5% |
| PSA PEUGEOT CITROEN | 1.6 | 2.0 | (0.4) | 4,459 | 5,288 | -15.7% | 1.7 | 2.3 | (0.6) | 41,177 | 62,823 | -34.5% |
| PEUGEOT | 0.8 | 1.0 | (0.2) | 2,122 | 2,745 | -22.7% | 0.8 | 1.2 | (0.4) | 21,102 | 33,862 | -37.7% |
| CITROËN | 0.9 | 1.0 | (0.1) | 2,337 | 2,543 | -8.1% | 0.8 | 1.0 | (0.2) | 20,075 | 28,961 | -30.7% |
| LIFAN | 1.4 | 1.2 | 0.2 | 3,866 | 3,182 | 21.5% | 0.9 | 1.0 | (0.1) | 23,619 | 27,467 | -14.0% |
| BMW Group | 1.4 | 1.7 | (0.3) | 3,789 | 4,467 | -15.2% | 1.5 | 1.6 | (0.1) | 37,254 | 44,871 | -17.0% |
| BMW | 1.3 | 1.6 | (0.3) | 3,577 | 4,183 | -14.5% | 1.4 | 1.5 | (0.1) | 35,504 | 42,071 | -15.6% |
| MINI | 0.1 | 0.1 | 0.0 | 212 | 284 | -25.4% | 0.1 | 0.1 | 0.0 | 1,750 | 2,800 | -37.5% |

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|-------------------|--------------|--------------|-------|---------------|---------------|--------------|--------------|--------------|-------|------------------|------------------|---------------|
| CHERY | 1.1 | 0.8 | 0.3 | 2,920 | 2,101 | 39.0% | 0.7 | 0.7 | 0.0 | 18,139 | 19,855 | -8.6% |
| GEELY | 1.0 | 1.1 | (0.1) | 2,706 | 3,003 | -9.9% | 0.8 | 1.0 | (0.2) | 18,828 | 27,263 | -30.9% |
| SUBARU | 1.0 | 0.6 | 0.4 | 2,634 | 1,654 | 59.3% | 0.7 | 0.6 | 0.1 | 17,557 | 16,831 | 4.3% |
| SUZUKI | 1.0 | 0.8 | 0.2 | 2,593 | 2,148 | 20.7% | 0.8 | 1.0 | (0.2) | 19,931 | 27,724 | -28.1% |
| SSANGYONG | 0.9 | 1.2 | (0.3) | 2,411 | 3,268 | -26.2% | 1.0 | 1.2 | (0.2) | 25,010 | 34,055 | -26.6% |
| CHRYSLER Group | 0.9 | 0.6 | 0.3 | 2,403 | 1,655 | 45.2% | 0.7 | 0.5 | 0.2 | 16,575 | 13,602 | 21.9% |
| FIAT | 0.5 | 0.3 | 0.2 | 1,311 | 874 | 50.0% | 0.3 | 0.3 | 0.0 | 8,102 | 8,001 | 1.3% |
| CHRYSLER | 0.0 | 0.0 | 0.0 | 23 | 8 | 187.5% | 0.0 | 0.0 | 0.0 | 130 | 159 | -18.2% |
| JEEP | 0.4 | 0.3 | 0.1 | 1,054 | 769 | 37.1% | 0.3 | 0.2 | 0.1 | 8,221 | 5,250 | 56.6% |
| DODGE | - | 0.0 | - | 0 | 4 | - | 0.0 | 0.0 | 0.0 | 26 | 192 | -86.5% |
| ALFA ROMEO | 0.0 | - | - | 15 | - | - | 0.0 | - | - | 96 | - | - |
| HONDA Group | 0.9 | 1.2 | (0.3) | 2,372 | 3,065 | -22.6% | 0.9 | 0.9 | 0.0 | 21,761 | 25,741 | -15.5% |
| HONDA | 0.8 | 1.2 | (0.4) | 2,085 | 3,065 | -32.0% | 0.8 | 0.9 | (0.1) | 20,655 | 25,741 | -19.8% |
| ACURA | 0.1 | - | - | 287 | - | - | 0.0 | - | - | 1,106 | - | - |
| DAEWOO | 0.9 | 2.3 | (1.4) | 2,340 | 6,196 | -62.2% | 1.5 | 2.2 | (0.7) | 37,695 | 60,829 | -38.0% |
| JAGUAR LAND ROVER | 0.8 | 0.9 | (0.1) | 2,193 | 2,378 | -7.8% | 0.9 | 0.8 | 0.1 | 22,776 | 22,740 | 0.2% |
| LAND ROVER | 0.8 | 0.8 | 0.0 | 2,070 | 2,221 | -6.8% | 0.8 | 0.8 | 0.0 | 21,148 | 21,030 | 0.6% |
| JAGUAR | 0.0 | 0.1 | (0.1) | 123 | 157 | -21.7% | 0.1 | 0.1 | 0.0 | 1,628 | 1,710 | -4.8% |
| VOLVO | 0.5 | 0.6 | (0.1) | 1,457 | 1,601 | -9.0% | 0.6 | 0.5 | 0.1 | 15,421 | 15,017 | 2.7% |
| GREAT WALL | 0.3 | 0.7 | (0.4) | 887 | 1,914 | -53.7% | 0.6 | 0.7 | (0.1) | 15,005 | 19,954 | -24.8% |
| PORSCHE | 0.3 | 0.2 | 0.1 | 677 | 408 | 65.9% | 0.2 | 0.1 | 0.1 | 4,707 | 3,790 | 24.2% |
| BRILLIANCE | 0.1 | - | - | 305 | - | - | 0.0 | - | - | 955 | - | - |
| HAIMA | 0.1 | 0.0 | 0.1 | 229 | 75 | 205.3% | 0.0 | 0.0 | 0.0 | 1,009 | 401 | 151.6% |
| ISUZU | 0.1 | 0.0 | 0.1 | 188 | 17 | 1005.9% | 0.0 | 0.0 | 0.0 | 766 | 213 | 259.6% |
| CHANGAN | 0.1 | - | - | 148 | - | - | 0.0 | - | - | 1,144 | - | - |
| BAW | 0.0 | 0.0 | 0.0 | 66 | 122 | -45.9% | 0.0 | 0.1 | (0.1) | 1,082 | 1,594 | -32.1% |
| JAC | 0.0 | - | - | 40 | - | - | 0.0 | - | - | 424 | - | - |
| LUXGEN | 0.0 | 0.0 | (0.0) | 5 | 35 | -85.7% | 0.0 | - | - | 86 | 62 | 38.7% |
| TAGAZ | - | 0.0 | - | n/a | 12 | - | 0.0 | 0.0 | 0.0 | 129 | 371 | -65.2% |
| FOTON | 0.0 | 0.0 | 0.0 | 0 | 0 | - | 0.0 | 0.0 | 0.0 | 63 | 6 | 950.0% |
| FAW | - | 0.2 | - | n/a | 472 | - | 0.1 | 0.2 | (0.1) | 2,164 | 4,838 | -55.3% |
| ZAZ | 0.0 | 0.1 | (0.1) | 0 | 220 | - | 0.0 | 0.1 | (0.1) | 481 | 3,260 | -85.2% |
| BYD | 0.0 | 0.0 | 0.0 | 0 | 1 | - | 0.0 | 0.0 | 0.0 | 5 | 106 | -95.3% |
| IZH | - | 0.0 | - | 0 | 14 | - | 0.0 | 0.0 | 0.0 | 19 | 698 | -97.3% |
| VORTEX | - | 0.0 | - | n/a | 0 | - | 0.0 | 0.0 | 0.0 | 0 | 1,005 | - |
| BOGDAN | - | 0.0 | - | 0 | 61 | - | 0.0 | 0.1 | (0.1) | 92 | 2,055 | -95.5% |
| Total | 100.0 | 100.0 | | 270653 | 264307 | 2,4 % | 100.0 | 100.0 | | 2,491,404 | 2,777,547 | -10.3% |

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

| | | | | | | | | | | | | |
|---------------|-----|-----|-------|-------|-------|---------|-----|-----|-------|--------|--------|--------|
| SOLLERS Group | 3.6 | 3.7 | (0.1) | 9,820 | 9,721 | 1.0% | 3.0 | 3.1 | 0.0 | 75,620 | 85,892 | -12.0% |
| ISUZU | 0.1 | 0.0 | 0.1 | 188 | 17 | 1005.9% | 0.0 | 0.0 | 0.0 | 766 | 213 | 259.6% |
| SSANGYONG | 0.9 | 1.2 | (0.3) | 2,411 | 3,268 | -26.2% | 1.0 | 1.2 | (0.2) | 25,010 | 34,055 | -26.6% |
| UAZ | 2.7 | 2.4 | 0.3 | 7,221 | 6,436 | 12.2% | 2.0 | 1.9 | 0.1 | 49,844 | 51,624 | -3.4% |

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR DECEMBER 2014/2013 AND JANUARY – DECEMBER 2014/2013

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results.

| # | MODEL | BRAND | DECEMBER | | |
|----|-----------|------------|----------|--------|---------|
| | | | 2014 | 2013 | YoY |
| 1 | Granta | Lada | 13,405 | 12,923 | 482 |
| 2 | Solaris | Hyundai | 9,502 | 8,824 | 678 |
| 3 | New Rio | KIA | 9,298 | 6,917 | 2,381 |
| 4 | Duster | Renault | 6,562 | 7,976 | (1,414) |
| 5 | Niva | Chevrolet | 6,489 | 6,309 | 180 |
| 6 | Polo | VW | 6,430 | 6,649 | (219) |
| 7 | Logan | Renault | 6,361 | 4,137 | 2,224 |
| 8 | Kalina | Lada | 6,206 | 8,590 | (2,384) |
| 9 | Priora | Lada | 5,204 | 5,332 | (128) |
| 10 | on-DO | Datsun | 5,104 | 0 | 5,104 |
| 11 | RAV 4 | Toyota | 4,805 | 3,568 | 1,237 |
| 12 | Largus | Lada | 4,755 | 6,280 | (1,525) |
| 13 | 4x4 | Lada | 4,517 | 2,284 | 2,233 |
| 14 | Qashqai | Nissan | 4,387 | 6,435 | (2,048) |
| 15 | Outlander | Mitsubishi | 4,381 | 2,950 | 1,431 |
| 16 | Camry | Toyota | 4,176 | 2,783 | 1,393 |
| 17 | Almera | Nissan | 4,005 | 3,028 | 977 |
| 18 | Focus | Ford | 3,756 | 7,590 | (3,834) |
| 19 | Jetta | VW | 3,745 | 1,532 | 2,213 |
| 20 | ASX | Mitsubishi | 3,727 | 3,451 | 276 |
| 21 | Sandero | Renault | 3,580 | 3,895 | (315) |
| 22 | ix35 | Hyundai | 3,451 | 2,524 | 927 |
| 23 | Sportage | KIA | 3,360 | 3,087 | 273 |
| 24 | CX-5 | Mazda | 3,281 | 2,196 | 1,085 |
| 25 | Mokka | Opel | 3,121 | 1,260 | 1,861 |

| # | MODEL | BRAND | JANUARY-DECEMBER | | |
|----|------------|------------|------------------|---------|----------|
| | | | 2014 | 2013 | YoY |
| 1 | Granta | Lada | 152,810 | 166,951 | (14,141) |
| 2 | Solaris | Hyundai | 114,644 | 113,991 | 653 |
| 3 | New Rio | KIA | 93,648 | 89,788 | 3,860 |
| 4 | Duster | Renault | 76,138 | 83,702 | (7,564) |
| 5 | Kalina | Lada | 65,609 | 67,960 | (2,351) |
| 6 | Largus | Lada | 65,156 | 57,641 | 7,515 |
| 7 | Logan | Renault | 60,434 | 50,894 | 9,540 |
| 8 | Polo | VW | 58,953 | 72,565 | (13,612) |
| 9 | Priora | Lada | 47,818 | 57,683 | (9,865) |
| 10 | Almera | Nissan | 46,225 | 15,704 | 30,521 |
| 11 | Niva | Chevrolet | 43,441 | 53,344 | (9,903) |
| 12 | 4x4 | Lada | 42,932 | 51,693 | (8,761) |
| 13 | RAV 4 | Toyota | 38,919 | 39,885 | (966) |
| 14 | Sandero | Renault | 36,849 | 43,737 | (6,888) |
| 15 | Octavia A7 | Skoda | 35,292 | 13,663 | 21,629 |
| 16 | ix35 | Hyundai | 34,814 | 31,706 | 3,108 |
| 17 | Camry | Toyota | 34,117 | 32,895 | 1,222 |
| 18 | Qashqai | Nissan | 31,710 | 40,739 | (9,029) |
| 19 | Sportage | KIA | 30,606 | 33,451 | (2,845) |
| 20 | New Cee'd | KIA | 29,758 | 34,981 | (5,223) |
| 21 | Cruze | Chevrolet | 29,640 | 54,367 | (24,727) |
| 22 | Outlander | Mitsubishi | 28,969 | 26,542 | 2,427 |
| 23 | Focus | Ford | 27,860 | 67,142 | (39,282) |
| 24 | Corolla | Toyota | 27,704 | 30,644 | (2,940) |
| 25 | CX-5 | Mazda | 24,953 | 19,725 | 5,228 |

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