

Russian production Renault automobiles have been delivered to Vietnam

28.07.2016 / Zr.ru

Renault Russia has sent another party of Renault Duster automobiles to Vietnam. This is the second lot, following the first party delivered to the country in February. The vehicles are currently being sold at dealer centres. Exports of all Renault models manufactured in Russia will begin in the near future.

The exports will be made within the frame of the free-trade agreement amongst the countries of Eurasian Economic Community and Vietnam, which strengthens the mutual commitments between the countries, simplifying the access of suppliers of goods and services to the markets of the member states.

As other car manufacturers, Renault also expects support from the Russian government, in order to increase export volumes further. The manufacturer has high hopes on its recently launched model in Russia: Renault Kaptur crossover, the production of which started in Moscow in April 2016. The model will be exported to Belarus and Kazakhstan towards the end of the year and to Armenia and Azerbaijan later on. There are plans to supply Renault Kaptur to countries outside the CIS, beginning with Vietnam.

Renault Russia puts emphasis on the exports of components and parts to different countries of the world. Algeria is one of the target markets, where the company plans to supply painted Russian production Renault Logan bodies in the near future.

Volkswagen has started supplying Mexico with sedans manufactured in Russia

25.07.2016 / Vedomosti

Volkswagen has found another export market for the automobiles manufactured in Russia. Mexico has been added to the list, alongside the CIS countries (Kazakhstan, Belarus etc). The statement has been confirmed by a Volkswagen representative: "We managed to agree on the supplies to Mexico, starting with the export of several hundred Volkswagen Polo". The representative revealed neither the planned number of exports to Mexico for 2016, nor the reason why that particular market has been chosen. Volkswagen annually exports approximately 10,000 vehicles from Russia, mainly Polo sedan, he added.

As stated in the February presentation of Ministry of Industry and Commerce, 2200 automobiles may be delivered to Mexico in 2016, Volkswagen and GAZ being amongst the potential exporters. The Mexican order for the Kaluga plant of Volkswagen Group is compatible with that figure, says the source of Vedomosti. GAZ Group is still dealing with the certification process of the vehicles to be exported to Mexico, told the company representative. The transport cost of a passenger car from Kaluga to Mexico -via St. Petersburg port- is not less than 60,000 rubles, as calculated by the specialists.

Bus manufacturers will receive government support

26.07.2016 / Vedomosti

3 billion rubles have been allocated for the renewal of school buses throughout the regions of Russia, within the frame of a federal programme in 2016, as announced by the Ministry of Education and Science on Tuesday. The aforementioned sum is sufficient for the supply of 1860 buses, according to the calculations of the officials. The deliveries will have completed in 73 regions, by 15 September. Thereby, the government is prepared to spend an average amount of 1.6 million rubles per bus. For comparison: while it's possible to buy a PAZ-32053-70 school bus for 1.6 million rubles, a GAZ 3221 microbus (school bus) costs 1 million rubles.

NefAZ (KAMAZ), UAZ, Ford Sollers, Daimler, Volkswagen and other companies manufacture buses in Russia, alongside GAZ Group.

Following a period of stabilisation (1.3% growth within the first half of the year), the Russian bus market has shrunk steeply during the last three months, therefore the manufacturers need government support, comments VTB Capital analysts. GAZ is the biggest bus manufacturer in the country. 77% of the revenues of GAZ Group came from bus and LCV sales to external customers in 2015, according to International Financial Reporting Standards. The loss of the company amounted to 1.92 rubles in 2015.

The government has already launched a few support programmes for car manufacturers: utilisation of the park (22.5 billion rubles allocated for 2016), subsidy of the purchases of gas-engine buses and equipment for housing and public utilities (3 billion rubles), amongst others.

Russian luxury automobiles market has grown by a quarter during the first half of the year

25.07.2016 / Autostat

The analytical agency Autostat has conducted a survey on the Russian new automobiles market, which also covered the Luxury segment. The volume of the luxury automobiles market has amounted to 675 vehicles according to the figures of the first half of 2016, indicating a 24.5% rise. Around 60% of all luxury automobiles in the country belong to a single model - Mercedes-Benz Maybach S-Class. 401 Russian customers purchased the model within the January-June period, which is equivalent to a 40.7% year-on-year increase. Bentley, as it's the tradition, became the second most popular brand amongst the Russian luxury vehicles clientele (153 units, +48.5%), with a market share of over 20%. Bentayga SUV became the best-sold model of the brand (63 units), despite being launched in Russia only a short while ago, in April. Rolls-Royce completes the top-three (58, -33.3%), with an approximate market share of 9%.

It should be noted that 24 new Maserati, 23 Ferrari, 14 Lamborghini and 2 Aston Martin have been sold in Russia during the aforementioned period.

Russian car market has shrunk into two segments

19.07.2016 / Zr.ru

Manufacturers continue to reduce their product ranges, keeping only the most popular models. Budget B-class automobiles and crossovers are currently the most demanded vehicles. There were 500 models in the Russian market only a couple of years ago, now only 300, as stated recently during the press conference of Russian Car Dealers Union. The models with poor sales performance are leaving the market.

Vedomosti reminds the fact that 16 models have been taken off the production lines between March and June only. Mitsubishi Lancer and ASX, Nissan Teana and Juke, Renault Fluence, two Geely models, Suzuki SX4 and SX4 classic are amongst the discontinued models. Car manufacturers withdraw the least selling models from the market, in order to avoid logistics and certification expenditures. Only GLONASS certification costs an average amount of \$2 million per model. It makes sense to spend the money if the model is popular, however, the sales may not cover the cost of investment in niche models.

During the relatively good years, the niche models complemented the sales, however, they are a burden now, causing extra costs only. As a result of this optimisation, having an effect on demand, the customers who are interested in compact cars or even class-A automobiles, as well as compact vans or minivans, may experience problems with choice. The pre-crisis approximate choice of 10 models in the A-segment has fallen to five at the moment: Ravon R2 and Matiz, KIA Picanto, Lifan Smily and Smart. Chevrolet Spark, Suzuki Splash, Peugeot 107 and Citroen C1, Chery Kimo and Faw V2 have left the market. The 6% market share of A-segment vehicles in 2013 has fallen to only 0.3% in May 2016.

Toyota Alphard and Chrysler Grand are the only two models left in the full-size minivan segment in Russia at the moment. C-segment has experienced the sharpest shrinkage in market share during the last couple of years. The segment currently has just 7% share of the new automobiles market, down from eight years ago, when every fourth car sold in Russia belonged to Golf-class, such as: Chevrolet Cruze, Opel Astra, Honda Civic.

Thus, the Russian market has narrowed down to two segments: B-class budget cars and SUV. Almost 80% of all car sales belong to these two segments currently. The product range can expand by the recovery of customer demand only.

However, such a recovery is not foreseen for the near future. The predictions of the dealers are extremely pessimistic at least. As forecasted by the Association of Russian Car Dealers, the annual sales figure for 2016 will not be more than 1.3-1.32 million units, which indicates an 18-19% year-on-year shrinkage. The prediction for 2017 is even more modest - 1.2 million vehicles.

The volume of the aftermarket of truck spare parts has amounted to 410 billion rubles in 2015

18.07.2016 / Autostat

Analytical agency Autostat has conducted a survey on the aftermarket of truck spare parts in Russia and defined its basic parameters. According to the results of the survey, the total volume of the aftermarket of truck components and spare parts in Russia has amounted to approximately 230 million units of different parts, in 2015. The market volume has reached \$6.73 billion in monetary terms, which is equivalent to 410 billion rubles.

The top-three in the aftermarket of components and spare parts is traditionally formed of the following segments: tyres, oil and fuel systems. The volume of the tyre market has been estimated as 160 billion rubles for last year, which is equivalent to 39% of the total component market in financial terms.

159 million litres of different oils has been used in the service of trucks in 2015, which cost the car owners more than 36 billion rubles in total. It should be noted that 9% of the total market belongs to truck oils.

The fuel system parts occupy the third place. Around 29 billion rubles have been spent on the segment. The share of fuel systems components amounted to almost 7% of the total volume of the components aftermarket last year.

Truck production in Russia has risen by 4.4%

18.07.2016 / Interfax

Truck production (including chassis, except dump trucks) has risen by 4.4% to 58,700 units within the January-June period, buses, on the other hand, down by 0.9% to 15,600 units. Car production has shrunk by 17.9% in Russia year-on-year, to 537,000 units during the first half of 2016, according to Russian Federal Statistics Service (Rosstat) data. Production has shrunk by 5.3% year-on-year in June 2016, however there's an increase of 14%, in comparison with May 2015.

Scania and King Long participate in the Busworld Russia

21.07.2016 / ITEMF-Expo

SCANIA and King Long have announced their participation in the International Coach & Bus Show [Busworld Russia powered by Autotrans](#) and plan to introduce the latest innovations in bus segment. The event will provide an opportunity to see the latest instances of buses and components of the largest domestic and foreign manufacturers: KAMAZ, NEFAZ, «GAZ Group», MAZ, Neman (MZKT), Webasto, Continental Automotive Rus, Continental Tyres Rus, Camozzi Pnevmatika and others.

Deputy PM: “The government support on car production will continue in Russia”

15.07.2016 / Autostat

The government support on car production will continue in Russia, as stated by the Deputy Prime Minister Arkady Dvorkovich, at the launching ceremony of the production of the new crossover: Renault Captur. Dvorkovich has highlighted the importance of manufacturing Russian automobiles not only in the production sites of the country, but also beyond its borders. “The process has already begun. I’m sure that automobiles manufactured here, in this factory, will be on the markets and roads of many countries in the world.”

Earlier, during his speech at the meeting of the Russian Engineering Union, the president of RF: Vladimir Putin has stated that 137.7 billion rubles will be allocated for the support of domestic car industry, from the federal budget. “137.7 billion rubles will be allocated for the support of automobile industry, within the frame of the anti-crisis plan for 2016, including the additional 49 billion rubles” – said the head of the government.

The support measures include the subsidies on the renewal of the transport vehicles park and operational services, preferential leasing programmes, car loans and the stimulation of demand for gas engine vehicles. The Minister of Industry and Commerce Denis Manturov expects an increase in the pace of light commercial vehicles and buses. The minister has underlined the fact that the positive expectation is due to direct government purchases and the revival of the corporate sector. According to Manturov, the department expects a shrinkage in car production volume in 2016. “The shrinkage will probably be around 10%. First of all, we are talking about passenger transport, since it dominates the total automobile market” – stated the minister. “Based on the current results, we, of course, managed to reduce the shrinkage rate. Every second car sold in the market has found its owner through government support” – added the government official.

Car imports have fallen by a third in five months

12.07.2016 / Autonews.ru

The car imports of companies have shrunk by 33% year-on-year to 103,000 units during the January-May period. The relevant statement has been made by the analytical agency Autostat, citing data from Federal Customs House (FTS). According to FTS, the total amount spent on the imports of foreign brands amounted to \$2.1556 billion, within the first five months of the year.

Truck imports to RF have also fallen within the aforementioned period, by 19.8% to 6900 units, with a total value of \$355.8 million.

Toyota St. Petersburg factory has manufactured 16,279 Camry within the first half of 2016

13.07.2016 / Autostat

Toyota St. Petersburg factory has manufactured 16,279 Toyota Camry vehicles within the first half of 2016, which is equivalent to an 8.8% decline. The relevant statement has been made to Autostat by the press office of the company, adding that the factory is currently operating in normal schedule: 5-days-a-week, in one shift. There are no plans of reduction to working hours and production suspension.

It should be remembered that the modernisation of production lines, which was completed at the end of last year, has enabled the company to increase the speed of production by more than a double in May 2016. The factory started operations in one shift at the first stage, maximising the capacity of the production lines. Approximately 800 new people will be employed at the factory, in order to increase the production volume.

All Toyota Camry vehicles sold in Russian dealer networks are locally manufactured. 13,178 Camry have been sold in the Russian market within the January-June 2016 period, which indicates a 14% year-on-year shrinkage. As stated by Toyota Motor, Toyota Camry is the best-sold business-class sedan in the Russian market, having 47% share of the D/E segment. In addition, the St. Petersburg plant has supplied 1539 Toyota Camry to Kazakhstan and 125 to Belarus.

The production of the second model: the current generation Toyota RAV4 crossover will start at Toyota Motor factory in St. Petersburg in August 2016. The model will be supplied to the markets of Russia, Kazakhstan and Belarus. 7.1 billion rubles have already been invested in production capacity increase and preparations for Toyota RAV4 production. The total investment in the facility has reached 18.2 billion rubles.

Russian government will approve the proposal to write off 20 billion rubles debt of AVTOVAZ

11.07.2016 / Interfax

The government of Russian Federation will support Rostec's proposal to write off 20 billion rubles debt of AVTOVAZ, as stated to Interfax by the minister of industry and commerce: Denis Manturov in Yekaterinburg on Monday. "With regard to write off, our position is as follows: it's not a write off, but the conversion of debts in respect of loan, which was granted by Rostec to AVTOVAZ in due time. This is a quite natural process. We will be supportive, if such decision is taken" - said Manturov on the sidelines of the Innoprom International Industrial Trade Fair in Yekaterinburg. Rostec has proposed to write off the 20 billion rubles debt of AVTOVAZ, at the end of June. The deputy director general of the state corporation: Sergei Skvortsov has told during the annual shareholders meeting of AVTOVAZ that the decision belongs to the government and the Renault-Nissan alliance.

Truck market has risen by 2% in June

11.07.2016 / Autostat

According to Autostat data, the Russian new truck market has amounted to 4100 units in June 2016, which is equivalent to a 2% year-on-year increase. Thereby, the market has risen three months in a row.

Russian manufacturer KAMAZ has kept its position as the leader of the truck market, with 38% share of the total volume. The figure is equivalent to approximately 1600 units in quantitative terms, indicating a 15.5% year-on-year rise. Another home brand GAZ occupies the second place, with 653 vehicles (17.3%). Belarusian MAZ completes the top-three (269 units, +1.1%). Japanese Isuzu (209, +90%) and Swedish Scania (188, +8.7%) have also made it into the top-five.

It should be noted that the Russian new trucks market has amounted to 21,900 units at the end of the first half of the year, 9.4% below last year's figure.

Ford Transit remains the bestseller amongst the foreign brands in the LCV market

11.07.2016 / Autostat

According to the figures of the first half of 2016, Ford Transit has become the leader amongst the foreign brands in the light commercial vehicles segment in Russia. 2299 Ford Transit vehicles have been sold in Russia within the first six months of 2016, which indicates a two-fold rise in the sales of the model, in comparison with the same period of the previous year. The sales of Ford Transit has increased by 92% in June, on the other hand, as stated by the press office of the company.

Ford Transit was one of the key models, contributing to the dynamic growth of the sales of Ford vehicles in Russia during the first six months - amounting up to 11% of the total sales of the company in the country by the end of the aforementioned period.

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40,000 new commercial vehicles have been sold in Russia within the first six months of the year

11.07.2016 / Autostat

According to Autostat data, 7500 new light commercial vehicles (LCV) have been sold in Russia in June 2016, which is equivalent to an 18.3% year-on-year shrinkage.

Russian brand GAZ has kept its position as the leader of the market, with 40% share in total. The sales figure of the company is equivalent to 3300 units in quantitative terms, 11% below last year's performance. Another home brand UAZ comes second, which sold 1400 vehicles in June (-45%). Yet another domestic manufacturer LADA completes the top-three (652, -16%), climbing up from the fourth place it occupied a month ago. German brands Mercedes-Benz (-17.5%) and Volkswagen (+102.3) have become fourth and fifth respectively.

The overall Russian LCV market has amounted to 40,000 vehicles by the end of the first half of 2016, which indicates a 7.7% year-on-year shrinkage.

Light vehicles market decreased by 12,5% in June

08.07.2016 / AEB

Sales of new cars and light commercial vehicles in Russia decreased by 12,5% compared to June 2015 or by 17 562 sold units, and amounted to 122 633 cars, according to the AEB Automobile Manufacturers Committee. This year in January—June 672 140 cars were sold.

Joerg Schreiber, Chairman of the AEB Automobile Manufacturers Committee commented: "June sales did little to improve the cumulative result of the market in the first half of the year. Total market volume continued to erode at double-digit pace, faster than anticipated at the beginning of the year. With this in mind, the AEB is updating its 2016 full-year market forecast to 1.44 million units, representing a 10.3% volume reduction compared to 2015. This forecast implies a slowdown of the negative trend in the second half of 2016, to a level of 6-7% or half of what we have seen so far this year".

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Samara Bosch factory is developing a strategy on localisation and entry to new markets

08.07.2016 / Bosch.ru

Following the successful start to anti-lock brake systems (ABS) and electronic stabilisation systems (ESP) production for Russian assembly vehicles in 2015, Robert Bosch Samara company has launched the production of hydraulic steering systems and steering systems for commercial vehicles.

The investment amount in the factory will have reached 2 billion rubles by the end of 2016. As of the beginning of July, the factory employs approximately 200 people. The production increase of ABS and ESP goes as planned, all assembly lines operating at full capacity. Taking advantage of the favourable conditions, the company will enter the new markets of Europe and Asia in 2016.

“Our business performance has been affected by the difficult overall market situation and the unfavourable currency fluctuations last year. Russia and the CIS countries are strategically important for Bosch Group as before. Our response to the current challenges - the continuation of a long-term policy of localisation of production and improvement of quality of our services in all aspects of our business” - said Hans-Jurgen Overscholtz.

Passenger car exports have risen by 126.5%

08.07.2016 / Autostat

Russia has exported 12,200 passenger cars within the first 5 months of 2016 (excluding the Customs Union countries: Kazakhstan, Belarus, Armenia and Kyrgyzstan), which indicates a year-on-year increase of more than double.

Autostat explains the growth with two factors. Firstly, the export supplies of Russian car manufacturers have begun to increase. The supply of Volkswagen and Hyundai vehicles assembled in Russia has increased significantly. Secondly, the re-export of foreign brand vehicles from Russia remains to be profitable, especially the premium segment, which are significantly cheaper in Russia in comparison with other countries, due to the devaluation of the ruble.

Germany has become the most popular export destination (2200 units, +1656%), thanks to the Volkswagen production in Russia. Ukraine occupies the second place (1900, +414%), where a significant number of VW are exported, alongside LADA, Chevrolet and Hyundai. The top-three is completed by Uzbekistan (1500, +366%). The fourth growth in took place in Egypt exports, with the start of Hyundai Solaris supplies to the country. In addition, the number of vehicles exported to Lebanon, Iran, Hong Kong and Baltic states has risen noticeably.

Lada exports have shrunk year-on-year, by 8.2% to 3800 units. Volkswagen and Hyundai have achieved a record increase amongst the brands manufactured in Russia (2200, +1355%) and (1100, +832%) respectively.

Chinese Foton will start car production in Russia

07.07.2016 / Autonews.ru

Chinese passenger car and commercial transport manufacturer Foton Motors plans to start making assembly in Russia. According to the director of Foton cars in Russia: Leo Liu, the production of Tunland pick-ups and Sauvana SUV will start at the factory in September this year.

Foton Motors plans to assemble 70% of vehicles sold in the Russian market domestically. Mr. Liu has not revealed the localisation rate and the 2016 production plan, on the other hand.

Foton has sold 18 vehicles in Russia since the turn of the year, according to Association of European Businesses data. The Chinese company plans to increase the Russian sales to 1000 automobiles a year, following the start of production in the country.

Eberspacher has started exhaust systems production at AVTOVAZ

07.07.2016 / Autostat

Eberspacher Exhaust Systems has launched a new production site at AVTOVAZ premises on 4 July. The production has been moved from the Eberspacher-AVTOVAZ Exhaust Systems joint venture, which was established in 2010. The joint venture was formed for the production and supply of exhaust systems to AVTOVAZ and other car manufacturers operating in the Russian market.

“We need a full level of localisation and a fairly high level of competitiveness, as we manufacture budget cars” said the AVTOVAZ chairman Nicolas Moore, “Therefore, it’s crucial for us to get the assistance of Eberspacher in order to achieve our strategic goals - increase in localisation and quality and the maintenance of current price levels”.

As stated by the head of the Exhaust Systems Department: Thomas Valdhir, Eberspacher has been supporting the Renault-Nissan alliance worldwide, for many years. The company is currently the third biggest exhaust systems manufacturer of the world and occupies the top spot in production for commercial vehicles.

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Nobel Automotive Russia has expanded its range of production

05.07.2016 / SEZ Togliatti

Nobel Automotive Russia, operating at Togliatti SEZ since August 2014, has expanded its production range. The production has already started and the first party of components for the fuel systems of the new project automobiles has been delivered. The production line is planned to be expanded further, from the fourth quarter of the year onwards.

“Nobel Automotive Russia will expand its production range this year. The supply will be done for the first time for a number of projects. The production preparations will be completed within the time limits demanded by our customers” - said the general director of the plant Vitaly Christ.

Nobel Automotive Russia was initially established for the needs of the AVTOVAZ-Renault-Nissan alliance, to manufacture a wide range of components for fuel systems, washing systems, flexible cables and metal components at Togliatti SEZ. However, the company continuously expands its client base and is ready to create new products for its customers. Currently, the factory supplies components to a number of assembly plants in Russia and also for European exports. Deliveries are made to factories in Moscow, St. Petersburg, Tatarstan, Kaluga and Izhevsk, in addition to Togliatti. Approximately 20 models of Lada, Renault, Hyundai, Nissan, Ford and Peugeot are equipped with the components.

The company has manufactured 5 million components since the start of production at the SEZ. The factory operates 5-days-a-week in 2-3 shifts, with a daily production capacity of up to 20,000-30,000 components.

Press lines of AVTOVAZ have returned to five-days schedule

05.07.2016 / TASS

AVTOVAZ, operating at four-days-a-week schedule since 15 February, has returned to five-days at one of its press lines plants. The relevant statement has been made by the company press-office. “The decision to shift to five-days-a-week working schedule in press lines has been taken in accordance with the current production plan” as stated by the press-office.

Press lines specialise in body parts - roof, doors, bonnets, trunks, side panels and other parts.

The product range includes over 1500 items. The production sites of LADA, Renault, Nissan and Datsun in Russia and the GM-AVTOVAZ joint venture are the main customers for the products. Around 1000 people are employed at the press lines.

Ford Sollers has localised 50% of its production in Russia

01.07.2016 / Autostat

Ford Sollers has localised 50% of its production in Russia, according to 2015 figures. The relevant statement has been made to Autostat by the press office of the joint venture, adding that the company has 70 Russian suppliers, providing raw materials and components. Ford Sollers has shifted to local metals completely for stamping and also started using components made of local plastics. Moreover, the company has established an engine factory last September, which manufactures engines with a large share of Russian components.

“Our localisation strategy is in the form of vertical integration. Besides the obligations due to the industrial assembly agreement, the reduction of the the effects of foreign currency fluctuations is a priority to us, which is only possible through a complete localisation of components, manufacturing the end product in Russia, starting from raw materials” as stated the press-office.

Ford Sollers has sold more than 20,600 Ford vehicles within the first half of the year, which is equivalent to a 56% year-on-year increase. The June sales figure is around 3700 automobiles, according to the company press office. The new Ford Fiesta model, which was introduced to the market in June 2015, has made a significant contribution to the growth of sales during the first half of 2016. More than 4300 Ford Fiesta have been sold in Russia, during the aforementioned period.

Toyota users are the top spenders on spare parts amongst foreign brand vehicle owners

30.06.2016 / Autostat

According to the results of the survey conducted by Autostat, the volume of automotive components and spare parts aftermarket for foreign passenger cars has amounted to \$13.7 billion in Russia in 2015, which is equivalent to 834.2 billion rubles.

Toyota passenger car spare parts have the leadership of the market with one sixth of the total volume, summing up to 134.3 billion rubles in monetary terms. Components of another Japanese brand Nissan occupies the second place, with a volume of a little bit higher than half of the leader: 70.8 billion rubles. Components for Korean Hyundai complete the top-three (50.8 billion rubles). The figures for Volkswagen and Renault components are 45.6 and 46.3 billion rubles respectively. Other brands with more than 40 billion rubles spare parts aftermarket figures are: Chevrolet, KIA, Ford and Mitsubishi.

As stated by analysts from Autostat, the high figure for Toyota in this segment is due to its position as the top brand amongst foreign vehicles in quantitative terms and the brand's high usage rate in Russia.

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